

ALL NATIONS

BUSINESS FOR MOVEMENTS



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reaching the neglected globally • the least, the last, and the lost



YOU HAVE NEED OF ENDURANCE

[Heb 10:36 NKJV] 36 For you have need of endurance, so that after you have done the will of God, you may receive the promise:

2021 was not an easy year for many of our workers. The ongoing COVID-19 restrictions affected many people. In the hardships and difficulties, the thing that has been more important than ever is encouragement. Paul said in 1 Thess 2:11 [NKJV] 11 **as you know how we exhorted, and comforted, and charged every one of you, as a father [does] his own children,**. Through our weekly and sometimes daily coaching, we exhorted, comforted and encouraged our people to have endurance, so they do the will of God and receive the promise.

Despite the challenges, 403 people have been trained in Pioneer Business Planting, 45 business started in several nations and in total 274 discovery bible studies and 126 churches are active. God is working through our local indigenous workers!

One of my favorite stories is from Gastern, who grew his restaurant business this year, so he could build his own house, while he is reaching out to an unreached people group. He never did any budgeting, planning or bookkeeping. But since he did that, his life changed.

George from Kenya, started a barbershop in a town near an unreached people group the East Pokots. His shop shaves around 15-30 people on a daily basis. He is well known now in the area. He is using the business to make disciples and is reaching out to the East Pokots.

In this annual report, you will be inspired how God is using business to extend the reach of the gospel.

Blessings,

Jonathan Fokker

International Business Director
All Nations - Business for Movements

INTRODUCTION

All the nations were on His heart in the beginning. (Genesis 12:3)

And they sang a new song, saying: "You are worthy to take the scroll and to open its seals, because you were slain, and with your blood you purchased for God persons from every tribe and language and people and nation. (Revelation 5:9)

Then Jesus came to them and said, "All authority in heaven and on earth has been given to me. Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, and teaching them to obey everything I have commanded you. And surely I am with you always, to the very end of the age." (Matthew 28:18-20)

VISION AND MISSION

VISION

All Nations was founded by Floyd and Sally McClung in 1993 with our vision **to see Jesus worshipped by all the people groups of the earth!** We believe that when people truly worship Jesus, amazing things happen. Communities are transformed. Justice reigns. The sick are healed. The brokenhearted are comforted. The oppressed are freed and the weak are strengthened.

MISSION

We believe the most effective way to see this happen is through our mission to **make disciples and train leaders to ignite church-planting movements among the neglected peoples of the earth.** We want to empower the least, the last, and the lost to passionately follow Jesus. We don't just want to reach them. We want to see Jesus make them into leaders and launch them into their destinies.

GOAL

Our goal is to reach the neglected globally — **the least, the last, and the lost.** There is much work to be done. We cannot do it alone. We need the Holy Spirit, Jesus and the Father by our side and in our hearts. And we need each other. But take heart, *God is more than enough, and He has created and prepared us for this task in advance (Eph. 2:10).*

And this gospel of the kingdom will be preached in the whole world as a testimony to all nations, and then the end will come. (Matthew 24:14)

MOST IMPORTANT RESULTS OF 2021

- In Kenya, Pioneer Business Planting Consultation trainings were held in Sotik and Nairobi. 20 people were trained through online training in June 2021. The local leaders have trained and passed on PBP to 18 local people and have raised up 3 local trainers too that can pass on Pioneer Business Planting. East Pokots is also visited and has been a target area to conduct a Pioneer Business Planting this 2022 that will be led by George Nyuandi. He will be joined by Kefa Moirore and Moses Keter.
- In Malawi, new believers in Karonga were trained in PBP in the beginning of 2021 by local team leaders, Oliver and Rhoda Mpeteta. They have written a business plan on the brick building business. Unfortunately, the business plan needs some work to get approved for a FaithFund loan and start the business. Every two-three months, there has been a meeting with Jonathan Fokker, International Business Director and the members of the FaithFund team. Covid restrictions couldn't allow us to enter Malawi in August 2021. Hence, several businesses have been helping to extend the reach of the gospel, one of which is by a malawian local leader Gastern who is sharing about Jesus with Muslims through his restaurant business.
- In India, local leaders trained 23 people in Pioneer Business Planting despite several challenges in 2021. Local team leader have went through health issues, land issues that they fought in judicial court, and natural disasters that caused a lot of damages. Also, Onsite Pioneer Business Planting consultation wasn't made possible due to Covid-19 restrictions. Nevertheless, a copy shop and a chicken farm has also started with a startup money with a partial loan. Loans are given to people in phases. When specific goals are met, the rest of the loans will be given. Next to planting business, our leaders in India are also planting house churches. They went from having 17 churches last year to having 33 in 2021.

MANDAZI BUSINESS IN KENYA

“Dominic, the owner of the business has reached more than 22 youths and has led them to church again. He is also reaching the people in transport, who are driving boda boda’s and taxis. This is a very neglected group, where the introduction of the gospel could bring amazing change in the exploitation of customers, bribing cops and drug use.”

CHALLENGES AND RESPONSES

Because of COVID related restrictions, several businesses had to close. In most businesses, the prices also increased because of inflation. Some people in Malawi and India have a hard time in paying back their loans too. This is part of their mindset. The money they have in their hands, they use for their daily needs, spending money and not taking responsibility in paying the loans back. Long travel going to bank also gives them also a hard time to pay. We worked on this to let people pay every week by wiring money to the FaithFund bank account through their phones. In Africa and Asia, it's not normal to write down personal and business budgeting but through our coaching we encourage people to buy a "cashbook" and start writing down. We teach people to make these budgets and keep them.

126

Churches

274

Discovery Bible Study Groups

4

Generation of Churches

403

People Trained in PBP

45

Business Plans
Written

9

Businesses Funded

687

People Influenced Through
the Businesses & Churches

36

Loans Given

6

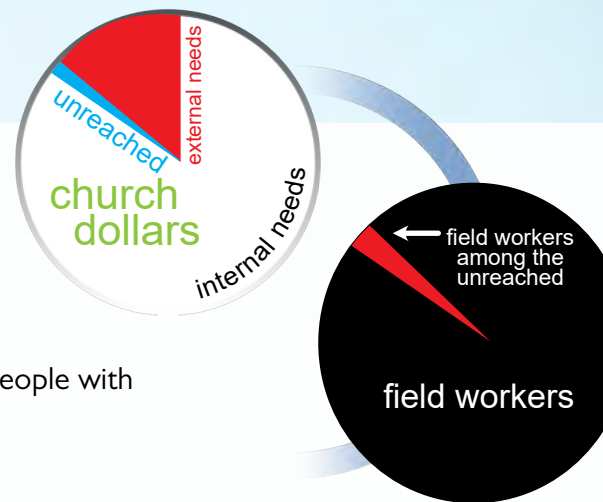
Nations

...there before me was a great multitude that no one could count, from every nation, tribe, people and language, standing before the throne and before the Lamb... Revelation 7:9

THE TASK

Statistics and Infographics on the Remaining Task

- ±17,000 people groups in the world.
- ±7,000 unreached people groups, representing ±3.34 billion people with no access to the Gospel.
- ±1,000 churches for every one unreached people group.
- 85% of all church resources go towards internal needs.
- Less than 1% goes to reach 3.14 billion people that are unreached.
- Only about 3% of all cross-cultural workers were working among unreached people groups.
- There are ±7,100 known languages, ±1,500 languages are still waiting for a translation of Scripture.



IMPORTANT VALUES FOR ALL NATIONS

- We are a joyful global family.
- We treat each other graciously and generously.
- We work hard and with excellence.
- We are servant leaders.
- We take a chance in relationships.

All Nations International has grown into a worldwide network of thousands of churches in 48 countries throughout Asia, Africa, North and Latin America, the Middle East and Europe. The joint network has sent out a total of around 450 missionary workers.



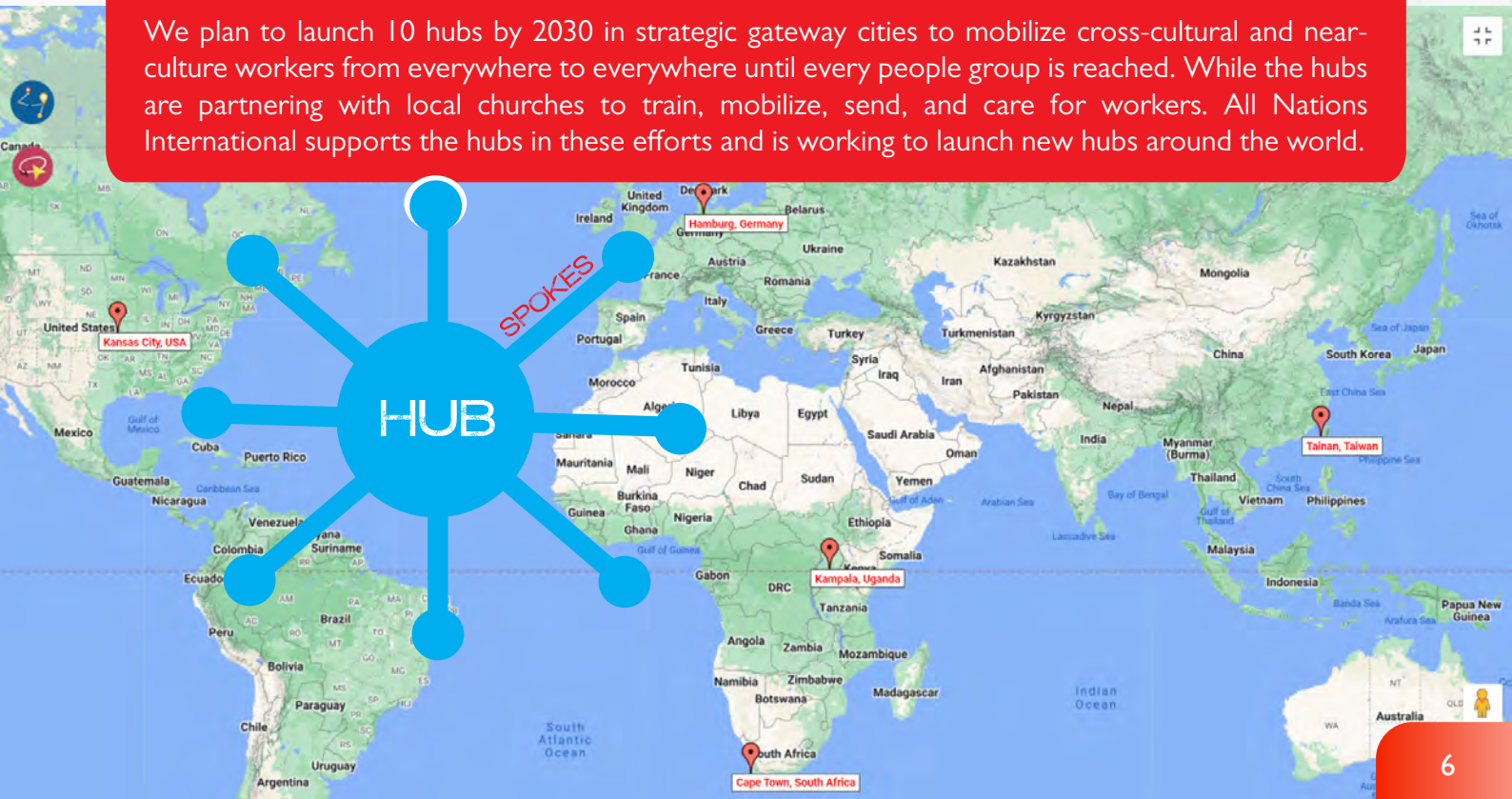
HUB AND SPOKES MODEL

How do we find the workers? How do we train them? How do we send them? What do we do once they are on the field? All of those are great questions! All Nations operates in what we call a hub-and-spokes model. Hubs are catalytic centers located in regional gateway cities of the world to mobilize, train, send, coach, and care for our missionaries on the field.

We currently have five hubs:

- Kansas City, United States
- Cape Town, South Africa
- Kampala, Uganda
- Hamburg, Germany
- Tainan, Taiwan

We plan to launch 10 hubs by 2030 in strategic gateway cities to mobilize cross-cultural and near-culture workers from everywhere to everywhere until every people group is reached. While the hubs are partnering with local churches to train, mobilize, send, and care for workers. All Nations International supports the hubs in these efforts and is working to launch new hubs around the world.





VISION BUSINESS FOR MOVEMENTS

Business For Movements is a project of **All Nations International** and helps church planters, mainly in Africa, Asia and the Middle East, start and develop their own business while spreading the good news of the gospel of Jesus Christ and reaching unengaged and unreached people groups.

HOW WE WORK

1 DETERMINE LOCATION

We mainly work with church planters who want to reach unreached people groups.

2 FIELD CONSULTATION

In the 5-day interactive **Pioneer Business Planting consultation**, specifically designed for oral learners with a Graphic Curriculum, participants learn to start a Kingdom business.

3 BUSINESS PLAN

The participants start researching their communities and write their business plan.

4 BUSINESS COACHING

A business coach encourages and helps to write a business plan. Also, the coach prays and encourages the participant during the start of the business.

5 FUNDING

We encourage participants to find capital locally first. We also set up local FaithFunds where we give out loans to the participants.

6 STARTING AND MULTIPLYING THE BUSINESS

The participants start the business and when it grows, new businesses will emerge.

After we **decide which local partners to work with (1)**, a team of trainers facilitate a five-day consultation, called **Pioneer Business Planting (PBP) (2)**, focused on extending the reach of the Gospel while creating financial sustainability for church planters and other leaders/believers.

The intended outcome is a viable legitimate business that provides a product or service that does not currently exist in the region in order to serve the local community through meeting physical, social, and spiritual needs.

Each consultation is customized to the needs of the participants through facilitating conversation, active listening, storytelling, and hands on experiential learning through activity based exercises.

Pioneer Business Planting has now been experienced in 45+ countries in Asia and Africa, and more than 2,500 businesses have been launched and are operated by both national church planters and those who are working among unengaged people groups.

A 40-page Graphic Curriculum is used to help facilitate conversations, aid in the transfer of ideas, and build concepts. Participants will be equipped with a foundational understanding of how to identify a viable idea, how to write a business plan (3), and how to begin the process of planting a business (6). At the end of the consultation, the participants will receive a certificate of completion and ongoing coaching (4).

A FaithFund (step 5) is a regional fund that is managed locally by a team of church planters, pastors, and seasoned business people. The board members are carefully selected based on their nature and experience and are responsible for the management and multiplication of the fund.

The money in the fund will be used to provide loans for the start-up of new business. These loans are repaid with interest which grow the fund. This allows more businesses to be started.

SUMMARY OF OUR APPROACH

- Focus on training workers that work among the neglected, unengaged and the unreached.
- Business AND church combined: changing the heart of the people and transforming their communities through business.
- Focus on raising up local entrepreneurs and church planting by focused business coaching and letting them own the businesses.
- Breaking dependence on Western money by teaching people to find funding locally first. We come in later with a FaithFund.



PROJECT KENYA A

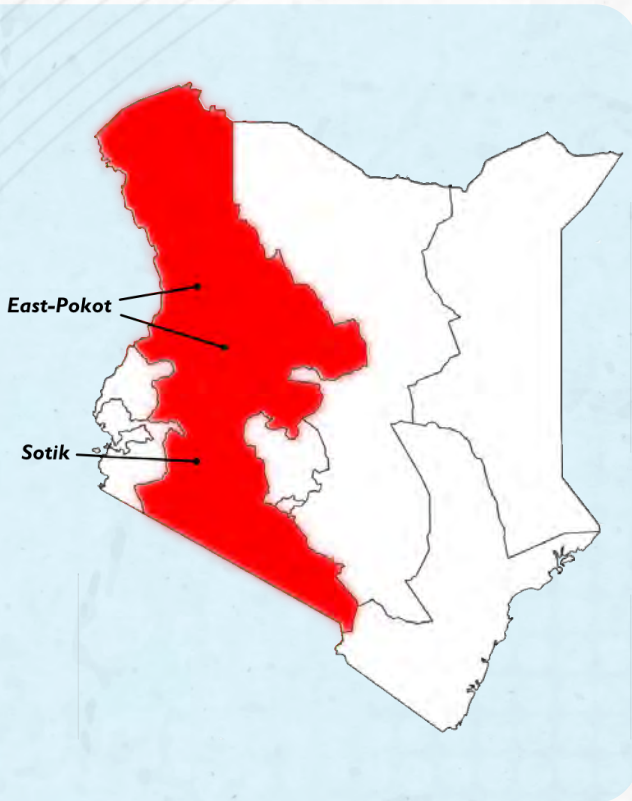
started in 2020

OBJECTIVES KENYA 2020-2022

- 200-300 people that can provide for their own needs
- 200 have participated in a Pioneer Business Planting consultation
- 20-30 businesses have been started
- 5 active local trainers and coaches
- FaithFund of €15,000 has been started

OBJECTIVES KENYA 2021

- Conduct an onsite Pioneer Business Planting consultation in March 2021, followed by ongoing coaching.
- Conduct an onsite Pioneer Business Planting consultation in October 2021.
- Establish a FaithFund and a FaithFund team with \$12,000.



RESULTS KENYA 2021

- 56 people have received the Pioneer Business Planting Consultation
- 20 people went through an online Pioneer Business Planting consultation
- Our local leaders have trained and passed on Pioneer Business Planting to 18 local people.
- ± 15 business plans have been written
- ± 18 businesses have started or have grown
- 270 people could support themselves at least partially by these businesses (including families)
- We have raised up 3 local trainers that can pass on Pioneer Business Planting
- FaithFund team, rules, regulations and bank account have been set up in March 2021. Every three months there is a coaching meeting. Three loans have been given after submitting three business plans. One is for a barbershop, another for growth of a bakery business, another one for a dairy farm. Kefa Moirore has paid some of the money of his bakery business back.



PROJECT KENYA A

started in 2020

PIONEER BUSINESS PLANTING IN KENYA A

In 2021, two of the Pioneer Business Planting Consultation trainings were on the ground. One in Sotik, Kenya from March 3-15, 2021 and one in Nairobi, Kenya in October 2021 with partner organization Lifeway International. 20 people were trained through an online training in June 2021. The training team of our consultation in Nairobi had 5 Africans (4 Kenyans and 1 Malawian). They taught 80% of all the sessions.



In October, we visited the East Pokots and planned to do a Pioneer Business Planting consultation in 2022 somewhere that will be led by George Nyuandi and several other local Africans. Unfortunately, Pioneer Business Planting among the East Pokots couldn't facilitate, because our local leader George Nyuandi started a barbershop in Marigat (city close to the East Pokots). He is focusing his time and energy to establish this business. Our local leaders, Kefa Moirore and Moses Keter, will join George in holding the consultation among the East Pokots.

BARBERSHOP TO REACH THE UNREACHED

George from Kenya had never heard about Jesus when he was a young boy, until one day a missionary family moved into his village and started truly mixing with the villagers. God put the same mission into George's heart; to be the person to reach the unreached. He followed a CPx training in Nairobi and went to Cape Town in 2015. The assignment got even clearer through a vision, where God called George to go to the North and through a divine encounter with someone working with the East Pokot people group. So, from the town where he was working with the Kisii tribe, Chepilat, George started researching and asking God if He wanted him to work among the Pokots. He's been working with the Pokots for over 6 years now and God has been a gracious provider. He provided all the resources George needed to make his assignment possible; a car to reach them and a churchbuilding fitting 500 people. They welcomed him and gave him a piece of land for the church and another big piece of land which he can use to bring development in the region. Now the government has paved a road and are connecting pipes and making boreholes to provide water to that region, to support them in developing their lands.



He has been working in ministry full time for 12 years now and PBP has brought a change to how he had been doing things. "PBP is a new tool" he says, "that needs to be engaged in mission work. It's a tool that has been lacking in mission work for many generations and this lack has effected the church badly". After the PBP training, George did research into his area and found out people wanted a barbershop. He started this in May 2021. In the shop, you will find a washing area, an area for the barber and the hairdresser,

a place to sell hair products and manicure and pedicure services. Opening this business has allowed him to finally move to this area and will open doors to share the gospel with the local people there.

PROJECT KENYA A

started in 2020

KEFA'S BAKERY IN KENYA

Kefa's bakery is selling Kangumu (otherwise known as halfcake and comparable to donuts) and delivering them by motorbike. Since he has joined All Nations, both his life and his way of doing business has changed a lot. He has taken part in our Pioneer Business Consultation and is seeing instant results.



There are three main lessons he took away from it:

- Budgeting/bookkeeping: Kefa never did this before and did not have a good overview of his money and what was happening to it. He learned to work with a business budget and how to save money.
- Work is worship and we are ministers to our customers.
- A better balance between business, ministry and family.

The balance between business, ministry and family is very important. Kefa was inspired to let go and has made his wife the business manager while he is away. This made him realize she is an even better manager than him. She is making more profit and is making sure people pay what they owe.

14

Churches Active

20

Discovery Bible Study groups

2

Generation of churches

90

People Trained in PBP

12

Business plans written

5

Businesses funded

250

People influences through the businesses & churches

20

Loans Given

TESTIMONIES PIONEER BUSINESS PLANTING

“Now I can see how I can use my business as a method to plant churches. It opens doors to the community.” “I've been an entrepreneur for a while, but I never thought that it would be wise to have a personal budget. My business and private money streams were mixed and because of this I sometimes came up short. I spent money on personal things, whilst I should've saved the budget for my company. From now on I will separate them!”

“I've been raised with the distorted idea that owning a business is bad, that commerce is a sin. As a servant of God you pray and fast. That's it. That's why you see most African pastors in a suit and tie; they don't work or sweat. Now I know that believing and working go hand in hand.”

“The subject 'personal budget' was outstanding! It will take my whole life to work on this. But God will help me to practice it, it will be part of my DNA. Our parents have never left us a legacy or inheritance, neither have they taught us to save money. But from now on this will change!”

PROJECT MALAWI

started in 2018

OBJECTIVES MALAWI 2019-2022

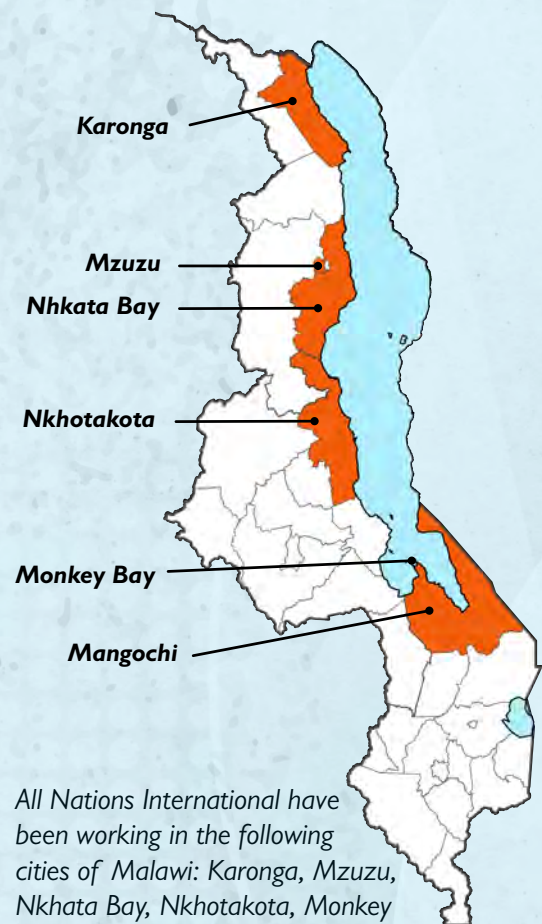
- 1,000 people have participated in a Pioneer Business Planting consultation
- 500 businesses have been given a loan to grow their existing businesses
- Having a total FaithFund of \$15,000
- 2,000 families that can provide for their own needs
- 250 new house churches have been planted

OBJECTIVES MALAWI 2021

- Increase business planters from 40-60 by December 2021
- Coach and help 11 new believers from the ghetto in the city in Karonga to put Pioneer Business Planting into practice and start their own business
- Continue to mentor the local FaithFund team

RESULTS MALAWI 2021

- Our local teams trained 266 people in Pioneer Business Planting
- 30 business plans were written and 4 businesses funded
- ± 400 people were influenced through the work that we have been doing
- In total, there are 223 Discovery Bible Studies and 67 churches in Malawi



All Nations International have been working in the following cities of Malawi: Karonga, Mzuzu, Nkhata Bay, Nkhotakota, Monkey Bay, and Mangochi.



PROJECT MALAWI

started in 2018

PIONEER BUSINESS PLANTING IN MALAWI

The new believers in **Karonga** were trained in Pioneer Business Planting in the beginning of 2021 by our local team leaders, Oliver and Rhoda Mpetu. After the training, they have been brainstorming business ideas and did market research. They came up with the idea of a welding business and brick building business. Many people need houses, the men are strong and can do both of these businesses well. They have written a business plan on the brick building business. Unfortunately, the business plan needs some work (it needs to be more intensive and it needs to include a good business budget). The business hasn't started because there is no capital found. The next step would be to apply for a loan with the FaithFund, get approved and start the business.



Every two-three months, there has been a meeting with Jonathan Fokker, International Business Director and the members of the FaithFund team. Because of Covid-19, a taxi business and a hardware store couldn't operate and shut down. Unfortunately, because of the Covid restrictions, we couldn't enter Malawi in August 2021.

A MALAWIAN LEADER REACHES FISHERMEN THROUGH BUSINESS



Malawian local leader, Gastern, never did proper budgeting in his life and business. He never saved and knew little about bookkeeping.

After the training, he started to work on a business plan and opened his first business: a restaurant and small lodge. When fishermen travel through his village, they need a proper place to eat and sleep. While these men are eating, he plays the audio bible in their language and shares Jesus with them.

Gastern also started a small grocery shop attached to his restaurant and has planted a big garden from the profits of his businesses. He also built his own house. This is one of the many stories how God is using business combined with disciple making and church planting. It brings transformation and helps to reach the neglected peoples of the earth.

PROJECT MALAWI

started in 2018

NEW BUSINESSES START OUT OF FAITHFUND TO REACH THE LOST

A **FaithFund** in Malawi is started in 2020 where people that have gone through a Pioneer Business Planting consultation, have a written business plan that proves to be viable and are trustworthy followers of Jesus, can apply for a loan to start their business. Our key leaders started 5 businesses: taxi business, hardware store, a restaurant, selling second hand clothes and a firewood business. Recently they have been paying back the loans so that new disciples can receive a loan and start a business to help them become self-sustainable and reach the neglected.

We have these three people: **Shadrack** from Malawi received a loan and started an ice block business. He started this business with his disciple **Esau**, and they are sharing the good news of Jesus with the fishermen. **Thoco** received a loan and is growing her hair salon where she reaches out to women and shares about Jesus. **Gift** received a loan and is growing his goats business while he is discipling people and starting churches.

Money that has been donated, will be used to make a multiplicative impact! It will be used over and over again. A loan will be given, that will be paid back and new businesses can start with more and more impact.

67

Churches Active

223

Discovery Bible Study groups

4

Generation of churches

266

People Trained in PBP

30

Business plans written

4

Businesses funded

417

People influences through the businesses & churches

11

Loans Given

TESTIMONIES PIONEER BUSINESS PLANTING

We started to teach four men about business. One of them is Alex, a seeker. We shared the section in the training about strength and weaknesses. The next day, they have learned and Alex shared that he was missing something. He doesn't have a purpose and he wants to know more. We shared about salvation, how to repent and meet Jesus. He wanted to learn more about salvation. He wanted to repent! We prayed for him and talked about baptism with him.



PROJECT INDIA

started in 2019

OBJECTIVES INDIA 2020-2022

- 80-100 people that can provide in their own needs 100 people have participated in a Pioneer Business Planting consultation
- 15-25 businesses have been started
- 10-15 active local trainers and coaches
- FaithFund of \$15,000 has been started

OBJECTIVES INDIA 2021

- Help local leaders to pass on Pioneer Business Planting material within their house churches
- Conduct an onsite Pioneer Business Planting consultation in June 2021, followed by ongoing coaching
- Grow the existing FaithFund of \$3,500 to \$15,000 by raising additional funds and coaching the FaithFund team on best practices.



RESULTS INDIA 2021

- Our people in India had several challenges in 2021
 - One of our team leaders had a heart attack and has been in the hospital for a long time, which resulted in very high medical bills.
 - Storms, rain and flooding have caused a lot of damage.
 - A landlord tried to remove them from the land through unrighteous means. They had to fight this in court and with police.
- Despite all these challenges, our people could train 23 people in Pioneer Business Planting. There are right now 31 Discovery Bible Study groups, 102 people baptized and 364 new people in the churches.
- Unfortunately, because of the Covid-19 restrictions, it wasn't possible to have an onsite Pioneer Business Planting consultation.
- We increased the amount of money in the FaithFund account to \$15,000. Not all the money has been given out. We have strict procedures before rewarding a loan (e.g. written business plan, including budget and sales projections, proof of character, invest 10% themselves). The local leaders have written two extensive business plans for a chicken farm and copy shop. Part of the startup money has been given as a loan. The copy shop has started with one computer and printer. The chicken farm has done some renovations.



5

Churches Active

48

Discovery Bible Study groups

2

Generation of churches

49

People Trained in PBP

3

Business plans written

8

Businesses funded

120

People influences through the businesses & churches

10

Loans Given

PROJECT INDIA

started in 2019

MULTIPLICATION: PLANTING BUSINESSES AND CHURCHES

Prisha was born in a poor family and brought up in the church. While being involved in the children's ministry, she discovered her talents for arts and crafts. She practiced this talent and gained experience whilst working with the children and one day she decided she wanted to become a tailor. She started making her own designs for embroideries and clothes and kept growing her passion.

After having followed the Pioneer Business Planting consultation, she decided to pursue her passion and work on opening a tailor shop. In July, it was finally time to do so! After an official opening (these are taken very seriously in India. They're even called inaugurations: people from neighboring villages are invited, ribbons are cut and the businesses are dedicated to God by a pastor) and already having 3 sewing machines, she's ready to receive her customers.

Prisha is preparing herself for one of the biggest celebrations in the Indian culture. Diwali is known as the festival of lights and celebrating it includes new clothing. She is procuring her stock and ready to sell her creations.

In India it is custom to buy premade suits and clothes and then tailor them to the customer. She will be doing this with the help of hiring other tailors according to demand. Her specialty will be Kurti's and Kurta's (which are the long blouses that they wear) and uniforms.

OTHER BUSINESSES

Prisha is not the only one that has opened her business. Along the same street as her shop, a kitchenware store opened up last year July and a Printshop opened at the same time as hers.

MULTIPLICATION

Next to planting businesses, our leaders in India are also still planting house churches. In the part of India that our project is focused on, they went from having 17 churches last year, to having 31! And all that despite COVID-19! We keep believing and praying that this number will grow and the reach of the gospel will expand far beyond this region.

The name of Prisha has been changed for safety reasons.



PROJECT PIONEER BUSINESS PLANTING ONLINE



Learn to start a Kingdom business among the unreached and share this with others.

Online course with 40 animated video's of 2-3 minutes



PIONEER BUSINESS PLANTING ONLINE

A project plan has been written half way through 2021. We have looked a long time for an animator that could help us. We asked for proposals from different businesses, but most of these quotes were above budget. End of December 2021, we found a Christian animator that will help us for a reasonable budget. The first two test videos are done. You will find one here: <https://vimeo.com/699360045>

of Pioneer Business Planting



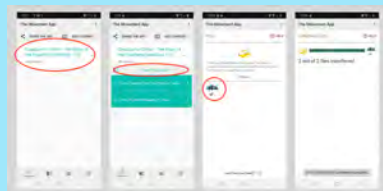
Self-Paced
Includes Certificate

Includes exercises/games to do as individual and/or group



Connect with a Coach

Android App including DBS, audio bible and security training



Focused on the mindset topics like:

- God is the Owner of our business, we are His stewards
- Work is worship
- Sacred/secular divide
- How to use business as a means to extend the gospel
- Process of business planting
- How to find a good business idea
- Leadership
- Problem solving skills
- How to write a businessplan
- Funding
- Ethics in business
- Customers
- Marketing
- Budgeting and many more elements of starting a business.

We target church planters, pastors that work among the neglected and unreached people groups.

HOW TO USE PIONEER BUSINESS PLANTING ONLINE

- People from anywhere can take PBP Online and start Kingdom businesses to reach the unreached.
- Share PBP Online with others alongside Church Planting efforts.
- Trained people can use PBP Online as a refresher and reference.
- Coaches can use PBP Online in their coaching.
- (Prospective) coaches can take PBP Online and get acquainted with Pioneer Business Planting.
- People can translate Pioneer Business Planting and use it in their communities.

PROJECT MULTIPLY FACILITATORS AND COACHES IN PIONEER BUSINESS PLANTING

Testimony attendee Pioneer Business Planting consultation

"The subject 'personal budget' was outstanding! It will take my whole life to work on this. But God will help me to practice it, it will be part of my DNA. Our parents have never left us a legacy or inheritance, neither have they taught us to save money. But from now on this will change!"



To create the biggest impact, we are raising up local facilitators and coaches of Pioneer Business Planting.

We focus on two kinds of groups:

- 1. In country, local leaders** – the local leaders and coaches can train others in PBP and coach local people
- 2. International leaders** – an international team of leaders that can facilitate PBP and coach local people in different nations of the world

We train the local leaders to become facilitators themselves by including them from day one of the training in the team of facilitators. In October 2021, 3 of our local African trainers, led the Pioneer Business Planting consultation in Kenya. Right now, we have 13 active facilitators and coaches.

Testimony attendee Pioneer Business Planting consultation

"I've been an entrepreneur for a while now, but I never thought of having a personal budget. That's why I lose money sometimes, I spend money on personal things instead of investing it into my business. From now on I'll start saving money and handling it differently."



LESSONS LEARNED AND WHAT IT HAS INFLUENCED WHAT WE ARE DOING

- The biggest lesson has been to invest in local leaders in a very intentional way. This means to be patient, extend lots of grace, pray for them, giving them assignments, report back and keep them accountable. Many of them have mindsets that have been there since generations. So through the Word of God, the Spirit of God and through discipleship, this can be changed.
- The Lord has shown us that raising up local leaders to train local people is very powerful. In Kenya in October 2021, 4 of the 6 trainers were local Africans. They told their local stories on how Business for Movements has helped them extend the reach of the gospel.
- Another insight is to raise up local leaders that go to other nations. In 2021, a local businessman from Malawi has been training people in Kenya twice.
- Another lesson we learned, is from one of our local leaders in Kenya. Kefa Moirore has been training people in Pioneer Business Planting and has given out loans to several of them. He visits these people every day and collects part of their loans on a day-to-day basis. This keeps them accountable.



Testimonies from Pioneer Business Planting Consultation Training Attendees

"I decided to start small and then grow because I have to wait until I am ready to expand. This is what Pioneer Business Planting taught me; I realized that I don't need a lot of resources to start a business. So I decided to start a layer poultry farming business with 12 layers and I will be growing them progressively to increase them into 132 layers.

"Now I know that as a pastor, I can also do business. I know as well how to share about Jesus in my business. As a pastor, I don't have to be dependent on the tithes of the church, but I can be self-sustainable and spread the Word of God through my business."

At creation, God commanded us to be fruitful, multiply and subdue the earth (Gen 1:26-28). Everything that has life, multiplies. That's why we wanted to raise up more practitioners and facilitators of Pioneer Business Planting. So that we would be fruitful and have a bigger impact in the world.

INCOME AND EXPENSES PROJECT BUSINESS FOR MOVEMENTS

EXPENSES		INCOME	
Project Kenya	\$ 27,847	ANI Foundations	\$53,400
Project India	\$ 8,461	ANI Donors	\$2,578
Project Malawi	\$ 9,572	AN NL Foundations	\$33,203
Project surgery Bhaskaran	\$ 58	AN NL Donors	\$4,985
Fundraising/communication	\$ 8,773		
Administration costs	\$ 317		
TOTAL	\$ 55,028	TOTAL	\$94,167
Balance for 2022 : \$39,139			





PARTNER WITH US

PRAYER

If you want to receive updates on how to pray, please join our secret **Signal Group** to receive regular Praise reports and Prayer updates. Send an email to info@businessformovements.org for more information.

TRAINING AND COACHING

- Do you have a passion for helping people to start and grow their company, whilst they're disciplemaking and reaching the unreached?
- Do you have skills in the coaching of companies, administration or finances/accounting?
- Do you have an affinity with Asian and African cultures?

Then use your skills as a volunteer and become:

A BUSINESS COACH FOR DISCIPLEMAKERS IN AFRICA, ASIA AND MIDDLE EAST

At Business For Movements we train and coach disciplemakers in Africa, Asia and Middle East in the starting of kingdom businesses.

As a business coach:

- You have online coaching meetings through Zoom, WhatsApp or other platforms;
- You build a friendship with local African and Asian disciplemakes through listening, asking lots of questions and giving encouragements;
- You help them in the writing of their businessplan;
- You help them to set a personal- and business budget;
- You pray for them;
- You give them wise council in the running and growing of a business

Time dedication: 2 hours a week (for coaching one person) with continuous communication via WhatsApp or Signal.

Duration: at least one year.

Send an email to info@businessformovements.org for more information.

GIVING

The investment for a project of 12 months is estimated at \$2.200 per month for one community. With this money we provide training and coaching, but we also start a Faithfund through which people can ask for a loan to start their business. The results of touched lives, people that can provide in their needs and people that worship Jesus are amazing to see!

Partner with us and donate via this website <https://businessformovements.org/make-impact/donate/> or <https://allnationsnederland.nl/geef>

Your donations are tax-deductible! (5013c (USA) and ANBI (Europe))



ALL NATIONS

BUSINESS FOR MOVEMENTS

reaching the neglected globally • the least, the last, and the lost

